

SCHWEIZER  
PERSONAL  
VORSORGE

PREVOYANCE  
PROFESSIONNELLE  
SUISSE

Media kit 2024

Early bird  
**2024**



vps.epas

Sharing knowledge.  
Building networks.

Anyone who is in contact with pension funds in their daily working life and who also visits them from time to time has certainly already noticed that the magazine «Schweizer Personalvorsorge» is almost already required reading.

Therefore clever marketing strategies not unexpectedly rely on print advertisements in «Schweizer Personalvorsorge». Apart from the publication's incredibly strong positioning among pension funds, there are even more good reasons to place print advertisements in «Schweizer Personalvorsorge».

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# Early bird discount

Take advantage of  
this attractive  
offer now and get a  
three per cent  
additional discount

What do I need to do to get it?

- Book your 2024 advertising in our magazine «Schweizer Personalvorsorge», our special editions and in our newsletter «aktuell» **by 4<sup>th</sup> December 2023.**
- The invoice for all bookings with **the early bird discount** is to be paid by **31<sup>st</sup> January 2024 (prepaid).**

Please be aware of the booking procedure for banners in the «aktuell» newsletter on page 15.

**Miriam Sauser** (ms@vps.epas.ch, P +41 (0)41 317 07 42)  
**Markus Jörin** (mj@vps.epas.ch, P +41 (0)41 317 07 43)  
would be happy to help you with bookings and queries.  
We look forward to hearing from you.

## Facts & Figures

(circulation and reader survey LINK 2019)

«Schweizer Personalvorsorge» (SPV) is used intensively and very regularly by the subscribers covered by the survey. 77% of subscribers read all 12 editions of the publication and pick up SPV an average of 3.5 times. Readers of all 12 editions read almost three-quarters of the pages and spend 64 minutes reading each edition. The average SPV reader spends 58 minutes reading about half of the pages.

In 42% of the companies, at least 4 people read SPV, with pension funds in particular standing out. In 24% of the companies, more than 10 people read SPV. Subscribers from French-speaking Switzerland tend to read SPV a little more often than subscribers from the German-speaking part of the country. Survey respondents in pension funds make the most intensive use of the publication.

SPV receives a very good overall rating. In particular our readers in French-speaking Switzerland and in pension funds rate SPV very highly with an average of 8.4 and 8.1 respectively.

The following specialist areas receive the most approval from our readers: cash management 23%, legal issues 17%, capital investments 15% and social security 14%, and they are rated just right with a reporting volume of 53% – 63%.

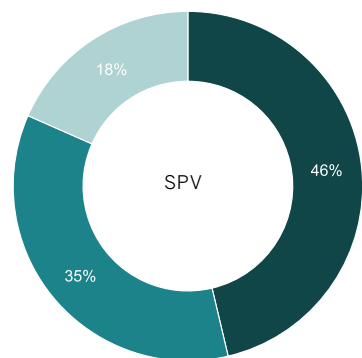
The newsletter «aktuell/actualités» is very popular with readers. Respondents usually read it weekly. It is mostly read by 2–5 people in the company, while the number is slightly higher among pension funds.

### 3588

copies distributed  
of which: 3397 were sold  
(WEMF/SW-certified 2023)

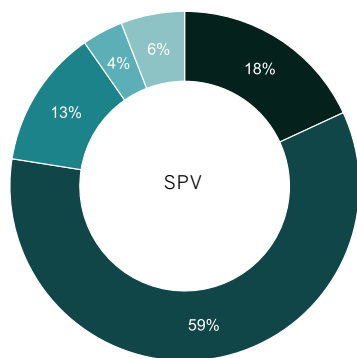
### 3900

average print run



#### Reading duration

- 60++ minutes
- 30–59 minutes
- Less than 30 minutes



#### Pick up

- 1–2 times
- 3–5 times
- 6–9 times
- more than 9 times

## SPV publication schedule

### Overview

In every edition «Schweizer Personalvorsorge» covers topics from all sectors that are relevant to decision-makers at pension funds. One topic is examined in greater depth in several articles as part of the special section. Particular attention is paid to capital investments, which play a key role for pension funds. On the one hand, strategic topics are taken up, such as the question of how much weight is to be assigned to individual investment categories in the overall portfolio. On the other hand, more specific issues are addressed, such as what opportunities are open to pension funds in the area of fixed income, how they can invest in alternative investments and what the opportunities and risks are in the real-estate sector.

### Schweizer Personalvorsorge 2024

(Pages 6–8)

| Edition          | Booking deadline | Copy deadline  | Publication date        |
|------------------|------------------|----------------|-------------------------|
| SPV 01 January   | Friday 05.01.    | Tuesday 09.01. | <b>Wednesday 24.01.</b> |
| SPV 02 February  | Friday 26.01.    | Tuesday 30.01. | <b>Wednesday 14.02.</b> |
| SPV 03 March     | Friday 23.02.    | Tuesday 27.02. | <b>Wednesday 13.03.</b> |
| SPV 04 April     | Thursday 28.03.  | Tuesday 02.04. | <b>Wednesday 17.04.</b> |
| SPV 05 May       | Friday 26.04.    | Tuesday 30.04. | <b>Wednesday 15.05.</b> |
| SPV 06 June      | Friday 31.05.    | Tuesday 04.06. | <b>Wednesday 19.06.</b> |
| SPV 07 July      | Friday 28.06.    | Tuesday 02.07. | <b>Wednesday 17.07.</b> |
| SPV 08 August    | Friday 26.07.    | Tuesday 30.07. | <b>Wednesday 14.08.</b> |
| SPV 09 September | Friday 30.08.    | Tuesday 03.09. | <b>Wednesday 18.09.</b> |
| SPV 10 October   | Friday 27.09.    | Tuesday 01.10. | <b>Wednesday 16.10.</b> |
| SPV 11 November  | Friday 25.10.    | Tuesday 29.10. | <b>Wednesday 13.11.</b> |
| SPV 12 December  | Friday 29.11.    | Tuesday 03.12. | <b>Wednesday 18.12.</b> |

### Special editions 2024

(Pages 12–14)







|   |               |                |                         |
|---|---------------|----------------|-------------------------|
| Pension Market Trade Fair/<br>Pension Symposium | Friday 05.04. | Tuesday 09.04. | <b>Wednesday 24.04.</b> |
| External service providers                      | Friday 10.05. | Tuesday 14.05. | <b>Wednesday 29.05.</b> |
| Collective foundations                          | Friday 13.09. | Tuesday 17.09. | <b>Wednesday 02.10.</b> |

### Newsletter

(Page 15)

|                    |              |                       |
|--------------------|--------------|-----------------------|
| aktuell/actualités | every Monday | <b>every Thursday</b> |
|--------------------|--------------|-----------------------|

## Standard formats

|   |   | Live area (LA)<br>in mm | Final trim (Bleed)<br>in mm    | Colours     | 1×           | from 3 ×<br>(-5%) | from 6 ×<br>(-15%) | from 10 ×<br>(-25%) |
|---|---|-------------------------|--------------------------------|-------------|--------------|-------------------|--------------------|---------------------|
|   | double page spread<br>(DPS)                   | 385 × 254               | 420 × 297<br>+ 3 mm cut each   | 4-colours   | 12420.60     | 11799.60          | 10557.55           | 9315.45             |
|   | 1/2 page                                      | 175 × 254               | 210 × 297<br>+ 3 mm cut each   | 4-colours   | 6439.05      | 6117.15           | 5473.25            | 4829.35             |
|   |   |                         |                                | Black/white | 4185.40      | 3976.20           | 3557.65            | 3139.05             |
|   | 1/2 page RHP                                  | 175 × 254               | 210 × 297<br>+ 3 mm cut each   | 4-colours   | 8258.05      | 7845.15           | 7019.35            | 6193.55             |
|   |   |                         |                                | Black/white | 5367.75      | 5099.40           | 4562.60            | 4025.80             |
|   | 2 <sup>nd</sup> or 3 <sup>rd</sup> cover page | 175 × 254               | 210 × 297<br>+ 3 mm cut each   | 4-colours   | 8258.05      | 7845.15           | 7019.35            | 6193.55             |
|   | 4 <sup>th</sup> cover page                    | 175 × 254               | 210 × 297<br>+ 3 mm cut each   | 4-colours   | 9251.30      | 8788.75           | 7863.60            | 6938.45             |
|   | 1/2 page                                      | 175 × 125               | 210 × 146.5<br>+ 3 mm cut each | 4-colours   | 5155.70      | 4897.95           | 4382.35            | 3866.85             |
|   |   |                         |                                | Black/white | 3351.25      | 3183.65           | 2848.55            | 2513.45             |
|   | 1/2 page RHP                                  | 175 × 125               | 210 × 146.5<br>+ 3 mm cut each | 4-colours   | 6695.70      | 6360.95           | 5691.35            | 5021.80             |
|   |   |                         |                                | Black/white | 4352.20      | 4134.65           | 3699.40            | 3264.20             |
|   | 1/3 page                                      | 175 × 82<br>(landscape) | 210 × 103.5<br>+ 3 mm cut each | 4-colours   | 4798.60      | 4558.70           | 4078.85            | 3598.95             |
|   |   |                         |                                |             | RHP: 6166.20 | RHP: 5857.90      | RHP: 5241.25       | RHP: 4624.65        |
|   | 1/3 page                                      | 55 × 254<br>(portrait)  | 72.5 × 297<br>+ 3 mm cut each  | Black/white | 3119.10      | 2963.20           | 2651.30            | 2339.35             |
|   |   |                         |                                |             | RHP: 4007.55 | RHP: 3807.15      | RHP: 3406.40       | RHP: 3005.65        |
|  | 1/4 page                                      | 175 × 60                | 210 × 81.5<br>+ 3 mm cut each  | 4-colours   | 4274.10      | 4060.45           | 3633.05            | 3205.60             |
|   |   |                         |                                |             | RHP: 5492.25 | RHP: 5217.70      | RHP: 4668.45       | RHP: 4119.25        |
|   |   |                         |                                | Black/white | 2778.20      | 2639.35           | 2361.50            | 2083.65             |
|   |   |                         |                                |             | RHP: 3569.40 | RHP: 3390.95      | RHP: 3033.95       | RHP: 2677.05        |

### Separation between editorial staff and advertisements

The high level of credibility of our publications requires editorial content and paid space to be clearly separated and to be recognizable as such for everybody. We do our utmost to ensure that this credibility is also guaranteed in future.

Advertisements and advertorials are therefore explicitly designated as such and marked by our desktop publishing (DTP) department. In addition, they must differ visibly from the layout of our trade magazine and are not allowed to use the basic typefaces of the editorial pages. It is out of the question for us that there should be any linkage between placed advertisements and the publication of specialized articles.

We are convinced that this strict policy is essential for the credibility of our publications. This is beneficial not only for our readership but also for our valued advertising customers.

**Thank you for observing this rule.**

### Advertorials

Terms and conditions as for commercial advertisements 1/2 page and 2/3 panorama, with indication «Advertorial» above the advertisement.

### Job advertisements

20 % discount on job advertisements (cannot be combined with other discounts).

### Same subject in German and French

15 % discount (same size/edition)

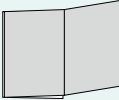
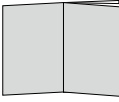
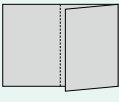
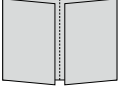
### Placement requests

Placement requests are fulfilled as far as possible, but not guaranteed!

Special rates apply in some cases to special editions and supplements.

The sales team will be pleased to give you information, P +41 (0)41 317 07 42; dtp@vps.epas.ch,

## Special advertising forms

| Format   | Short description   | Rates      |
|--|---|------------|
|  Gatefolder<br>2 pages           | Cover remains SPV, when folded outwards the 2-page advertisement appears = <b>2 pages of advertising space</b>  | 16 443.55* |
|  Cover spread with 1/3 page-flap | Cover remains SPV, when unfolded, the panorama advertisement appears on the cover paper plus a 1/3-page-flap at the end of the magazine, which belongs to it on both sides<br>= <b>2 2/3 pages of advertising space</b> | 22 023.35* |
|  Super panorama advertisement    | Dutch door-type panorama advertisement that can be unfolded on one side (left or right, only possible in the centre of the magazine)<br>= <b>4 pages of advertising space</b>   | 27 558.45* |
|  Mega-panorama advertisement     | Dutch door-type unfolding panorama advertisement (only possible at the centre of the magazine)<br>= <b>6 pages of advertising space</b>   | 38 634.30* |

\*Repeat discounts from 3 x: 5%; from 6 x: 15%; from 10 x: 25%

## Other special advertising

|                      |  | Price excl. productions costs                        |
|----------------------|--|--|
| Belly band           | Banner adhered around SPV, max. height 120 mm, length 459 mm   | 10 545.45  |
| Belly band           | Banner folded into SPV, max. height 120 mm, length 800 mm  | 10 545.45  |
| Strips               | Book strips drawing attention to advertisement. Only possible in combination with at least a 1/2-page advertisement on the right.                                      | 3 459.50   |
| Bookmark             | Book signs (strips with a printed book sign) drawing attention to the advertisement. Only possible in combination with at least a 1/4 page advertisement on the right. | 4 687.00   |
| Loose inserts        | Format at least 105 x 148mm<br>Format max. 205 x 275 mm  | up to 25g: 5 356.60<br>each additional 25g: 1 450.75 |
| Bound-in inserts     | Inserted supplement  | up to 25g: 6 472.60<br>each additional 25g: 1 450.75 |
| Tip-ons/<br>Stickers | Advertising material glued in with blobs of glue. Only possible in conjunction with at least 1/4 page advertisement.   | up to 25g: 3 459.50<br>each additional 25g: 1 450.75 |

**Book or request** availability of the special advertising forms early. No discounts on belly bands, bookmarks, inserts, bound-in inserts and tip-ons.

## Regular supplement to the SPV



### Investment Workshop

The "Investment Workshop" supplement to the SPV is a monothematic publication that comes out in German six times per year. With only five exclusive full-page advertising spaces in each edition, which are awarded on a first come, first served basis, maximum visibility is guaranteed.

The editorial content – which includes articles, commentary and graphics – meets the high quality expectations of the specialist journal "Schweizer Personalvorsorge" and is created independently. Each edition deals with specific topics in three in-depth articles, complemented by current issues and the practical experiences of individual pension funds.

**This supplement enables members of boards of trustees and investment committees to form a sound investment strategy and tactics and to allocate mandates. It benefits from high editorial quality and independence.**

| Booking deadline      | Copy deadline   | Publication date         | Topic                                |
|-----------------------|-----------------|--------------------------|--------------------------------------|
| <b>Friday, 19.01.</b> | Tuesday, 23.01. | <b>Wednesday, 14.02.</b> | Infrastructure                       |
| <b>Friday, 22.03.</b> | Tuesday, 26.03. | <b>Wednesday, 17.04.</b> | Digital assets                       |
| <b>Friday, 24.05.</b> | Tuesday, 28.05. | <b>Wednesday, 19.06.</b> | Passive investing                    |
| <b>Friday, 19.07.</b> | Tuesday, 23.07. | <b>Wednesday, 14.08.</b> | Active investing                     |
| <b>Friday, 20.09.</b> | Tuesday, 24.09. | <b>Wednesday, 16.10.</b> | ESG: Engagement/Stewardship          |
| <b>Friday, 22.11.</b> | Tuesday, 26.11. | <b>Wednesday, 18.12.</b> | Megatrends:<br>How to invest in them |

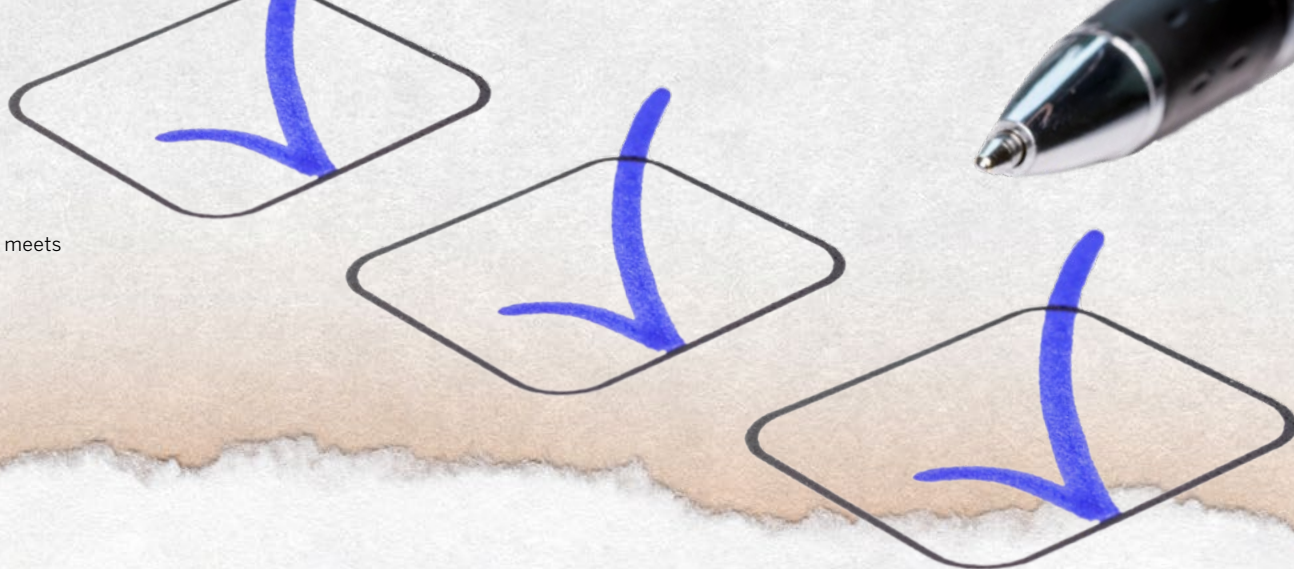
| Advertisements/<br>Advertorials  | Live area (LA)<br>in mm | Final trim (Bleed)<br>in mm  | Colours   | Price     |
|--|-------------------------|------------------------------|-----------|-----------|
|   1/4 page | <b>175 x 254</b>        | 210 x 297<br>+ 3 mm cut each | 4-colours | 6 439.05* |

\* Customers with a discount for repeat advertising in the regular issues of the SPV also receive it for repeat advertising in the "Investment Workshop" supplement.



## Check list for professional printed material

To enable loss-free printing for your advertisement, please ensure the file you deliver meets the following requirements.



### PDF

Portable Document Format is a **file format** for electronic documents that can be faithfully reproduced by the operating system or hardware platform, regardless of the original application program.



### Colour brightness

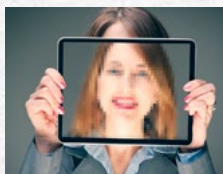
The colour space for printed products is **CMYK**.

These letters stand for the four basic printing colours:

■ Cyan (c), ■ Magenta (m), ■ Yellow (y) and ■ Black (k).

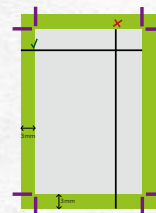
All templates must be created as or converted to CMYK files (no RGB files).

Text blocks, small fonts and lines must always be created in ■ black (60–100 % k) only.



### Resolution

Image resolution must be at least 3× that required for monitor displays. Therefore, for printed material: a minimum of **300 dpi** is required for 100 % display (monitor: 72–150 dpi.)



### Format

When creating your design, always ensure sufficient **bleed**, i.e. colour areas, gradients, lines and images that go to the edge of the document (grey) always need to be extended (bled off) 3 mm into the trim edge (light green). This will ensure you avoid «streaks» that can arise as a result of the cutting machine's tolerance.

**Crop marks** are small lines outside the document format that mark the **end format** of the printed material. They are not printed (see **violet** graphic).



### Fonts

You can **embed** the fonts you use. These characters are thus appended to the PDF document. Doing this enables the print shop computer to «retain» the font style used for the period that the document is open. A font can only be embedded if permitted by the manufacturer. Fonts downloaded from the Internet are usually accompanied by licence terms and conditions as a text document.

## VECTORS

You can also convert fonts to **outlines** (vectors) (this means the font only consists of lines and curves). Unlike bitmap fonts, vector fonts can be scaled to any size, i.e. they can be enlarged to any size without any loss of quality.





Special edition

## «Pension Market Trade Fair/Pension Symposium»

In addition to the detailed trade fair programme, this special edition contains preparatory articles on the topics that will be covered at the Pension Symposium. Only exhibitors at the 2<sup>nd</sup> Pillar Trade Fair have the possibility of advertising here.

**Please note that the special edition with the PSO Uncoated v3 (FOGRA52) profile is printed on uncoated paper.**

| Booking deadline | Copy deadline  | Publication date        |
|------------------|----------------|-------------------------|
| Friday 05.04.    | Tuesday 09.04. | <b>Wednesday 24.04.</b> |





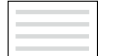
| Advertisements   |                 | Live area (LA)<br>in mm | Final trim (Bleed)<br>in mm    | Colours                                       | Rates   |
|--|-----------------|-------------------------|--------------------------------|---|---------|
|    | two-page spread | 378 × 254               | 420 × 297<br>+ 3 mm cut each   | 4-colours                                     | 7400.00 |
|    | ½ page          | 175 × 254               | 210 × 297<br>+ 3 mm cut each   | 4-colours                                     | 3850.00 |
|  |                 |                         |                                | Black/white                                   | 2750.00 |
|   | ½ page RHP      | 175 × 254               | 210 × 297<br>+ 3 mm cut each   | 4-colours                                     | 4950.00 |
|  |                 |                         |                                | 2 <sup>nd</sup> or 3 <sup>rd</sup> cover page | 4950.00 |
|  | ½ page          | 175 × 125               | 210 × 146.5<br>+ 3 mm cut each | 4-colours                                     | 3300.00 |
|  |                 |                         |                                | Black/white                                   | 2100.00 |

Special edition

## «External service providers»

The special edition «**External service providers in occupational benefits insurance**» is a further development of the previous special edition on IT. It comprises an editorial section in which articles look at current topics from the perspective of different service providers, as well as a directory of external service providers in occupational benefits insurance. The directory is an extensive reference work in which almost all providers of services in occupational benefits insurance introduce themselves. There is detailed and competent information on the different offerings available. Tables of contents sorted by sectors allow one to search efficiently for the services required. The directory serves as a starting point every time new service contracts are awarded in occupational benefits insurance; it is published once a year as a special edition. It is also available for sale as a single-copy.

| Booking deadline                                       | Copy deadline  | Publication date        |
|--|----------------|-------------------------|
| Friday 19.04. (entries)<br>Friday 10.05. (advertisem.) | Tuesday 14.05. | <b>Wednesday 29.05.</b> |

| Advertisements  |                                      | Live area (LA)<br>in mm | Final trim (Bleed)<br>in mm  | Colours                                       | Rates   |
|---|--------------------------------------|-------------------------|------------------------------|---|---------|
|    | two-page spread                      | 378 × 254               | 420 × 297<br>+ 3 mm cut each | 4-colours                                     | 8500.00 |
|    | ½ page                               | 175 × 254               | 210 × 297<br>+ 3 mm cut each | 4-colours                                     | 4400.00 |
|   |                                      |                         |                              | Black/white                                   | 3850.00 |
|   | ½ page RHP                           | 175 × 254               | 210 × 297<br>+ 3 mm cut each | 4-colours                                     | 5500.00 |
|   |                                      |                         |                              | 2 <sup>nd</sup> or 3 <sup>rd</sup> cover page | 5500.00 |
|  | 4 <sup>th</sup> cover page           | 175 × 254               | 210 × 297<br>+ 3 mm cut each | 4-colours                                     | 6600.00 |
|   |                                      |                         |                              | Entries                                       |         |
|  | ½ page                               | 175 × 254               | not possible                 | 4-colours                                     | 1100.00 |
|   | Same entry in an additional language |                         |                              |   | 550.00  |

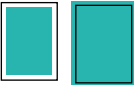



## Special edition

# «Collective foundations»

The special edition «Collective foundations» is published in late summer every year. It comprises an editorial section and a directory of collective and community institutions (without claiming to be complete). The directory serves as a reference work and is of particular interest to companies planning to become affiliated to a collective or community institution.

All entries are also published on the comparison platform [sge.vps.ch](http://sge.vps.ch) for collective and community facilities. This platform gives employers and employees alike the opportunity to get an overview of the market and compare the performance parameters of individual players.

| Booking deadline            | Copy deadline  | Publication date        |
|-----------------------------|----------------|-------------------------|
| Friday 23.08. (entries)     |                |                         |
| Friday 13.09. (advertisem.) | Tuesday 17.09. | <b>Wednesday 02.10.</b> |

| Advertisements   |   | Live area (LA)<br>in mm | Final trim (Bleed)<br>in mm    | Colours                  | Rates              |
|--|---|-------------------------|--------------------------------|--------------------------|--------------------|
|    | two-page spread                               | 378 × 254               | 420 × 297<br>+ 3 mm cut each   | 4-colours<br>Black/white | 8500.00            |
|  | ½ page  | 175 × 254               | 210 × 297<br>+ 3 mm cut each   | 4-colours<br>Black/white | 4400.00<br>3850.00 |
|  | ½ page RHP                                    | 175 × 254               | 210 × 297<br>+ 3 mm cut each   | 4-colours                | 5500.00            |
|  | 2 <sup>nd</sup> or 3 <sup>rd</sup> cover page | 175 × 254               | 210 × 297<br>+ 3 mm cut each   | 4-colours                | 5500.00            |
|  | 4 <sup>th</sup> cover page                    | 175 × 254               | 210 × 297<br>+ 3 mm cut each   | 4-colours                | 6600.00            |
|  | ½ page  | 175 × 125               | 210 × 146.5<br>+ 3 mm cut each | 4-colours<br>Black/white | 3300.00<br>2750.00 |
|  | ¼ page  | 175 × 60                | 210 × 81.5<br>+ 3 mm cut each  | 4-colours<br>Black/white | 2750.00<br>1650.00 |
| Entries  |   |                         |                                |                          |                    |
|  | ½ page  |                         |                                |                          | 1900.00            |
|  | ½ page  |                         |                                |                          | 1600.00            |

**NEW**  
all entries  
on  
[sge.vps.ch](http://sge.vps.ch)

## Newsletter

# «aktuell/actualités»

Distribution and readership (publishing house's data).

Circulation: 3332 recipients of «aktuell», 785 recipients of «actualités».

Readership: 13 608 readers of «aktuell», 3378 readers of «actualités».

Mailing: by e-mail with a download link or as a PDF file.

Use: A high proportion of the readers read the newsletter in printed form.

Published: every Thursday.

Copy deadline: Monday before publication.




Data sent by e-mail to: [ntp@vps.epas.ch](mailto:ntp@vps.epas.ch).

Data indications: resolution PDF 150 dpi; **DTP jobs by time spent.**



### Booking procedure

First come, first served! Banners are placed in the newsletter after the orders are received. The number of PDF banner inserts per newsletter is limited.

**Confirmed bookings may not be cancelled.**

| PDF strip-ad rates   |        |              |         | 1×      | 12×     | 25×     | 50×     |
|--|--------|--------------|---------|---------|---------|---------|---------|
|  |        |              |         |         | (-10%)  | (-15%)  | (-20%)  |
|   | ½ page | 175 × 125 mm | GE + FR | 2711.80 | 2440.60 | 2305.05 | 2169.45 |
|   | ⅓ page | 175 × 92 mm  | GE + FR | 2440.60 | 2196.60 | 2074.55 | 1952.45 |
|  | ¼ page | 175 × 60 mm  | GE + FR | 2033.80 | 1830.40 | 1728.70 | 1627.10 |

### Job adverts strip-ad rates

|   |        |              |         |         |
|---|--------|--------------|---------|---------|
|  | ½ page | 175 × 254 mm | GE + FR | 3525.75 |
|  | ½ page | 175 × 125 mm | GE + FR | 2711.80 |

**Job-  
adverts**

### Linking

All PDF banner and job advertisements can be accessed via a link on your webpage.

### Contact/Reservation

Miriam Sauser, P +41 (0)41 317 07 42, [ntp@vps.epas.ch](mailto:ntp@vps.epas.ch), [vps.epas.ch](http://vps.epas.ch)



## Technical data

### Printing process

4-colours sheet offset printing, 70 screen.

### Magazin size

A4 210 × 297 mm.

### Colour space

ISO Coated v3 300 %

Exception:

Special edition

Pension Market Trade Fair/Pension Symposium

PSO Uncoated v3 (FOGRA52)

Please note that all colours used which do not correspond to this colour space are converted relatively by colorimetry.

### Printing material

High-end PDF in CMYK mode, with vectors.

### Delivery of printing material

ntp@vps.epas.ch

Please observe the deadlines for delivery of printing data. You will also find these deadlines on your order confirmation.

### Delivery address for other special advertising

Galledia Print AG

Herr Radovan Kozic

«Schweizer Personalvorsorge No X/Year»

Burgauerstrasse 50

CH-9230 Flawil

Medium to be supplied: 4300

Send a binding pattern directly to vps.epas.

## General terms and conditions

### Design and author corrections

DTP work as per time spent.

Hourly rate: CHF 200.– (excl. VAT).

### Alterations and cancellations

In the case of confirmed orders: Cancellation or postponement of orders placed can only be accepted until the closing date for advertising.

In the case of later postponement, vps.epas reserves the right to charge for the advertisement.

### Printing defects

No liability is accepted for advertisements which are not published perfectly as a result of unsuitable printing documents or owing to unfavourable graphics. The publishing house reserves the right to an appropriate tolerance of shade for CMYK colours.

### Printing errors

In the event of justified complaints, the maximum amount that can be refunded is the cost of the advertisement; any further compensation is excluded.

### Terms of payment

30 days net.

If payment is made late, a fee of CHF 30.– will be charged additionally. In case of debtcollection proceedings, debt-restructuring moratorium and bankruptcy, every price discount which has been granted (rebates, special discounts, etc.) shall be forfeited.

Transfer invoice to special payment platform and save: CHF 50.– per invoice.

All prices in Swiss francs, excl. VAT.

The invoice will be issued in Swiss francs.

### Agency compensation

We do not grant any advisory commission, annual sales bonuses or other forms of compensation to agencies.